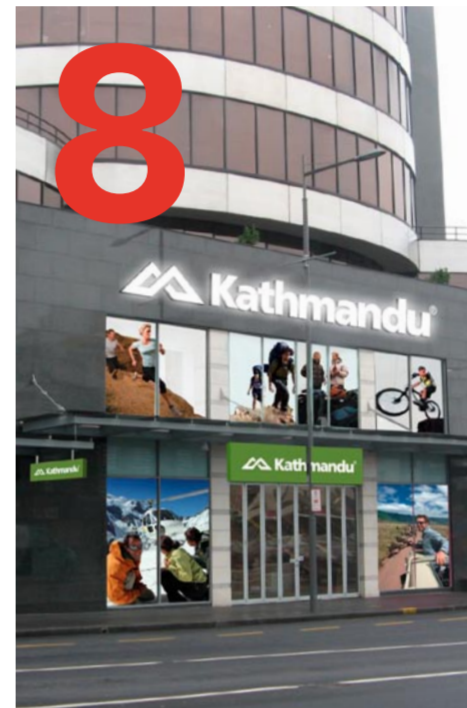


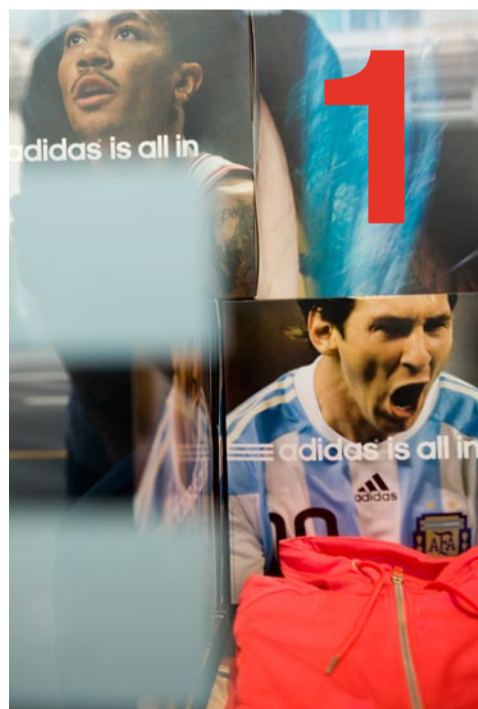
Location strategy Location acquisition Location management

1. adidas. We work alongside this global mega brand to source strategic locations for maximum brand impact.
2. Bendon. Site assists this iconic Kiwi retailer to roll out retail stores in high density locations and to develop the discount outlet stores on major arterial networks.
3. Wise Men. This boutique men's fashion retailer requires strategically targeted premises in groovy, high street locations.
4. Shopping Centres. We are retail driven and have 50 years combined experience in the shopping centre industry. We know New Zealand's retail property market inside out.

5. Café. In the past couple of decades, New Zealand has undergone a coffee revolution. The increased popularity of coffee has prompted a growth industry with new cafés and coffee roasting outlets springing up all over the country. Our most recent work in this sector involved actively sourcing a new roastery location for one of New Zealand's top baristas.
6. Noel Leeming. We have played a fundamental role in assisting this flagship New Zealand technology retailer achieve geographic dominance.
7. Strip retail. We have over 350 stores under management. We frequently travel the country in search of exciting new opportunities for prime street and boutique retailers.
8. Kathmandu. With almost 100 stores in New Zealand, Australia and the United Kingdom, Kathmandu has a track record of growth through new store rollouts. They believe there is significant scope to expand further. Store rollouts will continue to be a core part of their growth strategy in the years to come.



Site



Professional property portfolio management

We are a team of property professionals who provide comprehensive advice and invaluable insights into the New Zealand and Australian property markets.

We manage properties and advise some of New Zealand's leading and best-loved retailers and property owners.

Our national network of contacts and strong relationships with many retailers and other property professionals, landlords and developers enables us to keep our fingers on the pulse of retailing. With more than 350 managed sites, combining an annual sales turnover in excess of \$800 million, we have extensive knowledge of the New Zealand property landscape. We provide clients with unique retail intelligence, the latest statistical and demographic information, and up to date reporting of the latest retail trends.

We have an affiliation with a large Australian property services company which enables Site to manage all Trans-Tasman requirements.

We also have relationships with key property network strategists to assist with demographic and market analysis throughout both New Zealand and Australia.

Benefits of Site
We provide specific, unbiased and confidential advice and work hard to ensure we're always free from any conflicts of interest (real

or perceived). Our breadth of experience, market knowledge and insight, together with our significant bargaining power, are key strengths unique to Site. On top of that, you'll always have direct access to our most senior staff. We're great negotiators, and our leading lease management system (Lease Eagle) delivers efficient administration processes, occupancy cost savings and reduced commercial and legal risk.

We are your unfair advantage.

Our promise

To give clients our 'extra-ordinary best', ensuring we deliver beyond expectations in terms of premium service and value.

To provide unparalleled bang for your bucks.

To deliver the best property options, secure the best deals and deliver the best results tailored to your business and your bottom line.

We're perfectly positioned as property advisors.

What we do

Site has provided independent property management and advice to New Zealand retailers and property owners for more than five years. We help retailers, commercial and industrial clients reduce costs and maximise profits, giving them the peace of mind they need to focus on their core business.

Our primary role is that of tenant advocate. We are focused on championing the interests of our clients in all dealings with landlords, real estate agents and other industry professionals.

We specialise in evaluating, minimising and eliminating property risks that could severely impact your bottom line. We work extremely hard to ensure property is never on your worry list and becomes an area of competitive advantage for your business.

We work with a range of retailers from niche fashion operators in boutique strip locations—through to international franchises, large national chains and destination retailers.

Location strategy

Being in the right location is key for many businesses—it often plays a significant role in a company's profit and overall success. We help our clients identify the company's needs and objectives and then secure compatible locations that will maximise opportunities whilst minimising costs and risk. Our services include new site and location feasibility assessments, occupancy cost analysis, capital expenditure reviews and retail store network and development options.

Location acquisition

Once we have a target property in mind, we are perfectly positioned to secure the best deal and lowest price or rent on your behalf. We know the commercial property market inside out. We know correct values, what to look for, and who to call for expert advice. We fully understand the unique dynamics of retailing and the importance of key factors such as customer demographics, retail competition and foot traffic. We can also provide planning specialists, architects, designers, project managers, brand designers and internal fit out specialists. We will ensure you get the right property at the right price. We will also help you negotiate your exit from any premises you might wish to quit as part of a relocation or restructuring process.

Location management

We provide expert advice in relation to all aspects of commercial property portfolio management, including lease audits, rationalisation, cost reduction, operational support and risk management. We can also manage all aspects of lease administration and negotiation, including renewals and agreements to lease, rent reviews, make goods, terminations, redevelopment and relocation negotiations, subleasing and licencing.

Our fully integrated systems and highly qualified team gives us the ability to deal with the operational through to the strategic needs of a business. Whether your property strategy is to grow, consolidate or divest—we are the right people to help tailor your property needs to your business.

Is property and lease negotiation your core business?

Do you have a robust and comprehensive lease management system?

Does your property portfolio fit your strategic plan?

Do you have a plan to divest non-performing stores?

Do you know every major retail precinct in New Zealand?

Do you know if you are paying too much rent?

Speak to Site now about cost-effectively outsourcing your property function.

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Christchurch



Dunedin



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